



**Maintenance, Operations & Facilities**  
11189 Sorrento Valley Road, Suite 102  
San Diego, CA 92121

# Integrated Pest Management Plan

## Contacts:

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### **Statement**

It is the goal of Del Mar Union School District (DMUSD) to implement Integrated Pest Management by focusing on long-term prevention or suppression of pests through accurate pest identification, by frequent monitoring for pest presence, by applying appropriate action levels, and by making the habitat less conducive to pests using sanitation, mechanical, and physical controls. Pesticides that are effective will be used in a manner that minimizes risks to people, property, and the environment, and only after other options have been shown ineffective.

Because the health and safety of our students and staff is our first priority, our objective is to focus on long-term pest prevention, while maintaining a safe environment for children and staff.

### **Team**

In addition to the IPM Coordinator, other individuals who are involved in purchasing, making IPM decisions, applying pesticides, and complying with the Healthy Schools Act requirements, include:

Patrick Lum  
Maintenance Worker I

### **Pest Management Contracting**

DMUSD's pest management services are contracted to Lloyd Pest Control, a licensed pest control business (see Exhibit A).

Prior to entering into a contract, our district confirmed that Lloyd Pest Control understands the training requirement and other requirements of the Healthy Schools Act.

### **Pest Identification, Monitoring, and Inspection**

Pest identification is done by Maintenance, Operations, and Facilities staff and is verified by DMUSD's contracted licensed pest control business.

Monitoring and inspecting of facilities for pests and conditions that lead to pest problems are done regularly by school site staff, our landscaping contractor, Lloyd Pest Control technicians, and our Maintenance, Operations, and Facilities staff. Results are communicated to the IPM Coordinator.

Specific information about monitoring and inspecting for pests, such as locations, times or techniques include Lloyd Pest Control assigning a technician to inspect a district site when a pest control problem has been reported.

**Pests and Non-chemical Management Practices**

DMUSD has identified the following pests and routinely uses the following non-chemical practices to prevent pests from reaching the action level.

Pest	Remove Food	Fix Leaks	Seal Cracks	Install Barriers	Physical Removal	Traps	Manage Irrigation	Other
Ants	X	X	X	X		X	X	
Gophers						X		
Rats/Mice	X			X		X		
Roaches	X		X	X		X		
Squirrels						X		
Weeds					X		X	

**Chemical Pest Management Practices**

If non-chemical methods are ineffective, DMUSD will consider pesticides only after careful monitoring indicates that they are needed according to pre-established action levels and will use pesticides that pose the least possible hazard and are effective in a manner that minimizes risks to people, property, and the environment.

This District expects the following pesticides (pesticide products and active ingredients) to be applied during the year. This list includes pesticides that will be applied by our designated licensed pest control business.

The district office and school sites may be treated with the following **ECO friendly products** and pesticides as needed.

Name of Pesticide	Active Ingredient
CB-80 Extra	Pyrethring, Piperonyl Butoxide
Drione	Pyrethrin, Silica Aerogel
Maxforce FC	Fipronil
Termidor	Fipronil
Wilco Gopher Getter Type 2 AG Bait	Diphacinone
ECO Via EC*	Thyme Oil, Pencythyl Propionate, Rosemary Oil
Essentria Granules*	Clove Oil, Thyme Oil, Wintergreen Oil

*\*These chemicals are exempt from notification regulations established by AB2260.*

**Healthy Schools Act**

Del Mar Union School District complies with the notification, posting, recordkeeping, and all other requirements of the Healthy Schools Act. (Education Code Sections 17608-17613, 48980.3; Food & Agricultural Code Sections 13180-13188)

**Training**

Every year, DMUSD employees who make pesticide applications, receive the following training prior to pesticide use: School IPM training course approved by the Department of Pesticide Regulation (Education Code Section 16714; Food & Agricultural Code Section 13186.5)

**Submittal of Pesticide Use Reports**

Reports of all pesticides applied by DMUSD staff during the calendar year, except pesticides exempt from HSA recordkeeping, are submitted to the Department of Pesticide Regulation at least annually, by January 30 of the following year, using the form provided at [www.cdpr.ca.gov/schoolipm](http://www.cdpr.ca.gov/schoolipm). (Education Code Section 16711)

**Notification**

DMUSD has made this IPM plan publicly available by posting it online at the following web address: [www.dmusd.org](http://www.dmusd.org).

**Review**

This IPM plan will be reviewed (and revised, if needed) at least annually to ensure that the information provided is still true and correct.

Date of next review: August 3, 2021

*I acknowledge that I have reviewed this school district's IPM Plan and it is true and correct.*



07/03/2020

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Mike Galis, Director  
IPM Program Coordinator

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Date

## Exhibit A



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# Del Mar Unified School District

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Pest Management  
Services by:  
**Lloyd Pest Control**

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**Account Manager:**  
Trish Wolfe (760)469-6858

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## **Executive Summary**

**Over the course of three generations, Lloyd Pest Control has become Southern California's premier pest and termite elimination service, maintaining the highest education, customer service, and safety standards in the industry. We have been protecting Southern California since 1931.**

**The curriculum at our training facility is overseen by our Director of Technical Services Efrain Velasco, and lead by our Safety Coordinator and Quality Control staff. The California Healthy Schools Act requires dedicated resources and staff. The safety of school children and campus staff is a top priority at Lloyd Pest Control. Our technicians receive the highest quality of training in this area. We are constantly updating our programs to provide the safest and most effective pest management practices as it applies to school settings. Our technical training department stands ready to help local school districts develop and manage the state mandated IPM programs. We service more than 25 of the largest school districts in Southern California. We can help your district achieve a healthy environment as well.**

**Our service professionals are each licensed and bonded in the state of California. In recent years we have been awarded the "Better Business Bureau's Torch Award for Marketplace Ethics", the "Family Business Institute's Large Family Business of the Year Award", and numerous honors from the "National Pest Management Association".**

**Lloyd Pest Control is a recognized leader in the industry. Our staff scientists have been interviewed on ABC, NBC, CBS, FOX, CNN, and by dozens of newspapers including the San Diego Union Tribune, the Orange County Register, and USA TODAY.**

**We've become Southern California's premier pest and termite elimination company for two reasons. We are committed to always finding a better way to do our job, and we still learn the needs of our customers by listening to them.**

**Thank you for considering Lloyd Pest Control to protect your valuable investment. Our family will strive to make your customer service experience with us the finest you've ever known.**

**Warm Regards**

**Trish Wolfe**

**Account Manager**

## **Lloyd Pest Control Mission Statement**

**“Lloyd Pest Control’s mission is to passionately create exceptional service by providing our customers with quick and effective solutions, conceived and executed by our own highly skilled people. We will create customers for life by exceeding expectations. At Lloyd Pest Control, we believe that the extra mile is not extra”.**

### **Environmental Care**

**Proper pest management procedures help create a healthy and cleaner environment. Our procedures are proactive, and combine innovative materials to target pests at their source. We want to deliver results without disrupting your operations. Our services are in accordance with the principles of Integrated Pest Management (IPM), and the California Healthy Schools Act.**

### **Account Management**

**Lloyd Pest Control’s management will ensure service follow-up and issue resolution. Lloyd Pest Control will deliver on our commitment of proactive communication, and the delivery of prompt, quick, and effective service to any pest issues.**

### **Quality Assurance**

**Ensuring service excellence. Quality Assurance is an ongoing process and plays a very important role in our IPM program. All Lloyd Pest Control service technician reports will be reviewed to ensure we are adhering to proper protocols. A member of our management staff may visit any location at any time during normal working hours to perform an inspection. Our quality assurance team consists of a board-certified licensed entomologist, urban biologist, and state licensed inspectors.**



## Service Specifications

**Program:** Lloyd Pest Control Healthy Schools IPM Service.

**Service:** Upon arrival at each site, our service technician will check-in with the school site office. Our technician will review the site “log book”. This binder contains a site map and sighting log for school staff to report pest activity. All service slips indicating pesticide applications will be maintained in this binder.

1. Perform a thorough in-field or on-site assessment of each pest problem.
2. Establish scouting or inspection procedures to monitor pest population levels and severity of the pest problem.
3. Use appropriate control action thresholds for each pest problem to determine when corrective action must be implemented.
4. Determine corrective action(s) when a control action threshold is reached. Determine the least disruptive method to control the target pest.
5. Notify site contact of all required product applications.
6. Maintain an accurate record of inspection and product applications. Insert records in the site log book at the conclusion of each site visit.
7. Evaluate the effectiveness of the IPM program and make adjustments as needed.

**Service Frequency:** specific to each site (site list attached)

**Pest Coverage:** Ants, roaches, silverfish, crickets, earwigs, spiders, mice, & rats. (gopher coverage on athletic fields and manicured landscaped areas only when specified). Coverage excludes: termites, birds, fire ants, carpenter ants. fumigation (gas) treatments, and wild animal trapping. Excluded pests can be serviced under separate contracts with unique service protocols and warranties at an additional cost.

- Documentation:** Service tickets and any other applicable written reports will be provided and reviewed upon request with appropriate school site representative. All copies of SDS sheets, and product labels will be maintained in the site log book.
- Emergency Service:** Included at no extra charge and performed with 24 hours of notification during normal working hours. (7:00AM – 4:00PM)
- Materials:** A list of approved products will be provided in accordance with the site IPM plan.
- Insurance:** Lloyd Pest Control is fully insured and bonded. A copy of the insurance certificate will be maintained in the site log book.
- Guarantee:** All work performed by Lloyd Pest Control is fully guaranteed. Control and prevention of pest infestations requires a cooperative effort, a partnership, between the client and Lloyd Pest Control.

## Terms

Del Mar Heights School	13555 Boquita Dr., Del Mar, Ca 92014 .....	bi-monthly GP
Sycamore Ridge	5333 Old Carmel Valley Rd., SD, Ca 92130 .....	bi-monthly GP
Ocean Air School	11444 Cantor Heights Dr., SD, Ca 92130 .....	bi-monthly GP
Main District Office	11232 El Camino Real, Del Mar, Ca 92130 .....	bi-monthly gophers .....bi-monthly GP
Maintenance Office	11189 Sorrento Valley Rd, SD, Ca 92121.....	bi-monthly GP
Del Mar Hills Academy	14085 Mango Dr, Del Mar, Ca 92014.....	bi-monthly gophers .....bi-monthly GP
Torrey Hills School	10830 Calle Mar De Mariposa, SD, Ca 92130 .....	monthly gophers .....bi-monthly GP
Ashley Falls	13030 Ashley Falls Dr., SD, Ca 92130 .....	bi-monthly gophers .....bi-monthly GP
Sage Canyon School	5290 Harvest Run Dr., SD, Ca 92130.....	bi-monthly GP
Carmel Del Mar School	12345 Carmel Park Rd., Del Mar, Ca 92014.....	bi-monthly GP

## Additional Services

Lloyd Pest Control also offers termite inspections and treatments. Cost estimates provided upon complete inspection of structure(s).

All other requests for service may be requested through your account manager.

Upon request, the Lloyd Pest Control Technical Services Division may provide guidance on the "Healthy Schools Act". Contact your account manager for additional information.

